

A Note from Leadership

Peter C. Brosius, Artistic Director

Silvia Perez, Chair of CTC Board of Directors



Dear Friends,

As artistic director and chair of the board of directors at Children's Theatre Company, we are pleased to present our 2022-2023 Report to Our Community. We are delighted to share the results of another remarkable year at CTC and to celebrate the successes we shared together, each of which was made possible by your dedication and generosity. Thank you for empowering our mission to educate, challenge, and inspire young people and their communities.

Our 2022-2023 Season celebrated tremendous acts of courage—stories that sparked creativity, fostered empathy, and encouraged each of us to take a leap into the unknown. As our first full year of programming since the pandemic closure, this season marked CTC's re-emergence into the full scope of our work. Over the last year, we mounted six productions, including a presented show from Ethiopia, a world premiere of *An American Tail the Musical*, and the return of the meanest, greenest Grinch this side of Mount Crumpit. We taught hundreds of classes and workshops for young people through our Theatre Arts Training program, and experienced record-breaking enrollment in our summer camps. Overall, we welcomed more than 200,000 people through our doors—fearlessly pursuing our dream to make theatre accessible for every person, at every age.

These numbers fill our hearts with pride. And we also know that they are only part of the bigger picture. Not reflected here are the countless hours of hard work by our artists, crews, and staff; innumerable laughout-loud and "awww"-inducing moments; immeasurable swells of connection and empathy; and infinite tiny sparks of joy.

Every part of our work is made possible by you. Thank you for your generosity, and for being a part of our CTC community.



Our Vision, Our Future

Mission: To create extraordinary theatre experiences that educate, challenge, and inspire young people and their communities.

Vision: We unleash the power of curiosity, empathy, and imagination.

Values: Excellence, Respect, Imagination, Inclusion

Our Strategic Plan

Rejuvenation: "the action or process of giving new energy or vigor to something; to restore to a new state"

When CTC reopened after a long and challenging pandemic closure, we set in place a three-year plan of strategic focus—driving towards the complete rejuvenation of our CTC community and the world-class theatre experiences that we all so desperately missed when our stages were dark.

As the second year in this plan, our 2022-2023 Season marked our reemergence, offering a full year of programming and continuing to advance strategic objectives in four key areas of our work. Read on to learn more about the commitments we have made and how we are measuring our progress towards building a more equitable and sustainable CTC.



Our 2022-2023 Priorities and Commitments

Recommitting to ACT One communities, with a focus on anti-racism, by rigorously advancing justice, equity, diversity, and inclusion.



26% of our Board of Directors

Expanding the canon of new plays for the stage and ensuring their future lives in the theatre.



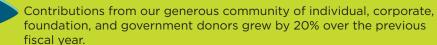
20% of our staff



Demonstrating measurable impact through education engagement.

At the conclusion of its second year, CTC's partnership with Bethune Arts Elementary—a pilot program designed to provide highquality arts programming at every grade level in the north Minneapolis arts magnet public school—is now well-established and thriving. CTC teaching artists led arts residencies in every single classroom, dramatically increasing the number of students served by the program, and the program has expanded to include Bethune Family Nights for select CTC productions.

Creating financial and organizational stability, strength, and sustainability.



By The Numbers

Celebrating CTC's 2022-2023 Season

60,000

students participated in our Student Matinee program, fostering a new generation of theatre lovers.



2,500

patrons attended Sensory-Friendly performances, increasing access and inclusion for community members with sensory sensitivities.

9,000

community members participated in our ACT Pass program, which offers \$5 tickets to families to help eliminate economic barriers to experiencing transformative theatre.

3,227

households made charitable contributions to help support the work on our stages, in our classrooms, and out in our community.



200,000

young people and their families were served through performances and programming

478

Minnesota zip codes were represented by

families visiting the theatre and engaging

in our programming.

130,109

patrons completed post-show surveys to tell us about their experience, ensuring that we keep an open line of communication with our community.



3,000

students
participated in
Theatre Arts
Training
programming at
CTC and through
school residencies.



200

artists brought their time and talent to CTC, including 17 members of Circus Abyssinia, who traveled all the way from Addis Ababa, Ethiopia, to dazzle us with their breathtaking feats.



live productions, marking our first full year of programming since the pandemic closure.



3,000

original productions were licensed by CTC's Plays for New Audiences division to theatres across the country and around the world.



Financials

Statement of Financial Position

In March 2022, the CTC Board of Directors approved a deficit operating budget for CTC's 2022-2023 fiscal year, recognizing this is still a recovery year and the first full year of operations since the onset of the COVID-19 pandemic. The actual deficit in 2022-2023 was less than the originally planned deficit in the approved budget. The investment in key staff positions helped CTC grow both contributed and earned revenue. CTC exceeded goals in foundation giving and special event giving. Our education revenue grew as summer camps could return to pre-pandemic capacity levels. Expense growth that was grounded in justice, equity, diversity, and inclusion supported the recovery year.

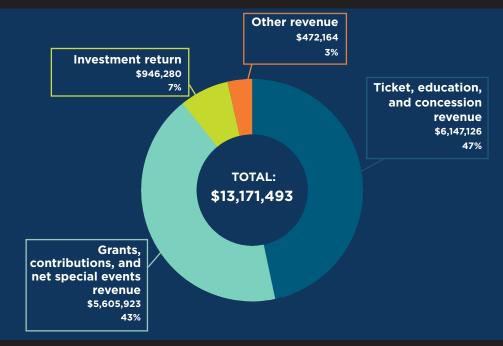
2023

2022

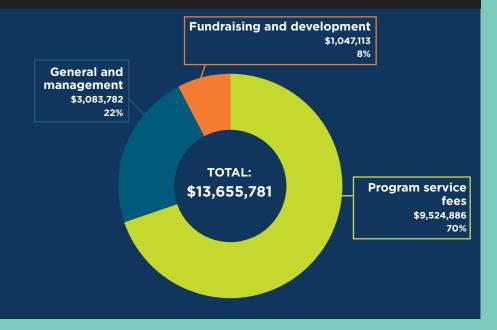
| Assots | | |
|----------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| | 1 600 012 | 5,600,177 |
| | | 1,949,076 |
| | | 12,605,307 |
| | | 12,003,307 |
| | | 724,395 |
| Other assets | | 724,555 |
| Total | 32,626,304 | 33,097,515 |
| Liabilities | | |
| Accounts payable, accrued expenses and lease liabilities | 1,354,836 | 1,144,845 |
| Deferred revenue | 1,643,903 | 1,593,537 |
| Term loan payable | 692,173 | 939,453 |
| Bonds payable | 900,000 | 900,000 |
| Total | 4,590,912 | 4,577,835 |
| Not Assets | | |
| | 11 514 752 | 12,654,577 |
| | | 5,517,137 |
| | | 10,347,966 |
| with donor restrictions, perpetual in nature | | 10,347,900 |
| Total | 28,035,392 | 28,519,680 |
| | 32,626,304 | 33,097,515 |
| ment of Activity | 2023 | 2022 |
| Poyonus Support and Gains | | 2022 |
| | 6147126 | 3,868,068 |
| | | 4,660,961 |
| | 3,003,323 | 4,000,90 |
| | 946 280 | (1,556,616) |
| | 0.10,200 | 4,904,945 |
| Operators Grant | | .,, |
| Other revenue | 472,164 | 735,663 |
| Total | 13,171,493 | 12,613,021 |
| Evnences | | |
| | 9 524 886 | 8,220,203 |
| | | 2,187,989 |
| | | 869.775 |
| Tunaraising and development | | |
| Total | 13,655,781 | 11,277,967 |
| | | |
| | Liabilities Accounts payable, accrued expenses and lease liabilities Deferred revenue Term loan payable Bonds payable Total Net Assets Without donor restrictions With donor restrictions With donor restrictions, perpetual in nature Total ment of Activity Revenue, Support and Gains Ticket, education, and concession revenue Grants, contributions and net special events revenue Investment return CARES Act, ERTC, Shuttered Venue Operators Grant Other revenue Total Expenses Program service fees General and management Fundraising and development | Cash and equivalents Promises to give, net Property, equipment and leases, net Investments Other assets Other assets Other assets Accounts payable, accrued expenses and lease liabilities Accounts payable, accrued expenses and lease liabilities Deferred revenue Total Net Assets Without donor restrictions With donor restrictions With donor restrictions, perpetual in nature Total Revenue, Support and Gains Ticket, education, and concession revenue Grants, contributions and net special events revenue Investment return CARES Act, ERTC, Shuttered Venue Operators Grant Other revenue Total Total Total Revenue, Support and Gains Ticket, education, and concession revenue Grants, contributions and net special events revenue Investment return CARES Act, ERTC, Shuttered Venue Operators Grant Other revenue Total T |

Statement of Activity

2023 Revenue, Support, and Gains



2023 Expenses



Our Generous Community

Individual and Family Foundation Gifts

As a nonprofit organization, CTC relies on your generosity to create extraordinary theatre experiences that educate, challenge, and inspire young people and their communities. We gratefully recognize the following donors and our entire donor community, who make everything we do possible.

The following gifts were made to the fiscal year beginning July 1, 2022, and ending June 30, 2023.

LEADER

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Member of CTC Board of

 Former member of CTC **Board of Directors**

Corporate, Foundation, and Government Supporters

Our institutional giving partners provide annual support for Children's Theatre Company's productions and programs, including new play development, community engagement, and arts education. Corporate, foundation, and government supporters enjoy a special relationship with CTC, and we are proud to recognize them.

The following annual and multi-year gifts were made to the fiscal year beginning July 1, 2022, and ending June 30, 2023.

\$100,000 and above











TREAT & COMPANY UNITEDHEALTH GROUP

WFM 2000 Foundation



\$50,000 to \$99,999



















\$25,000 to \$49,999

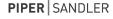
Hugh J. Andersen Foundation

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\$10,000 to \$24,999

Accenture BeEvents Boss Foundation C.H. Robinson Deloitte LLP Fcolab Engelsma Family Foundation Ernst & Young LLP James B. Linsmayer Foundation McKinsey & Company Radisson Rewards America Sheltering Arms Foundation Thrivent Wells Fargo Foundation Minnesota

\$5,000 to \$9,999

Fred C. and Katherine B. Andersen Foundation Aspen Waste Systems CarVal Investors The Dayton's Project Kraus-Anderson Companies, Inc Peregrine Capital Management The Elizabeth C. Quinlan Foundation Rahr Corporation Rahr Foundation RBC Wealth Management Margaret Rivers Fund



As a nonprofit organization, Children's Theatre Company relies on the generosity of our community to create the extraordinary theatre experiences you know and love. Nearly half of our annual budget comes from philanthropic contributions, and it is people like you—who share our love and passion for the arts—who are our greatest advocates and partners.

When you give to CTC, every dollar is poured directly back into our work—funding productions, creating scholarships, supporting our staff and artists, and sharing transformative theatre on our stages, in classrooms, and out in the community. Your financial support helps ensure there are no barriers to participation.

We are grateful to have you in our donor family. From all of us at CTC, thank you for helping us to educate, challenge, and inspire young people and their communities.

childrenstheatre.org/give